

Board of Trustees Report

September 15, 2026



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Finance

FY26 – June Results for the Villa

- June ended the month \$731 thousand ahead of budget, as was anticipated for June given the reserve needs that we held until June in the FY26 budget.
- The June surplus brings the total year-to-date budget surplus to \$2.386 million!
- For the year ended June 30, 2026, revenues tracked behind budget throughout the year (\$560k). Employee costs savings - \$1.8mil - and capital needs/contingency funds - \$750k – provided relief.
- Unrestricted fundraising is reporting approximately 133% of its annual budget for the year!
- Enrollments at Villa Education Center and Dooley school topped budgeted populations for Q3 and Q4. The schools had a large graduating class in May but referrals are in place to enter the program as the graduates move on.
- Crisis Stabilization and Intensive In-Home Services utilization has increased also in Q3 and Q4.
- Several very large projects have been completed on campus during the year. A generous donation was used to fund the Chapel stained glass window refurbishment. Prior year surplus dollars were used to fund additional projects including the Administration building roof repairs, and electrical upgrade and protective wall coverings in the Burke Barrett Building. These expenses are not included in the operations budget numbers.
- The Administration Board Room is getting a facelift this summer to repair the damage inflicted by the roof leaks. Flooring in the hallways and dining room will also be included, as well as furniture and technology for both rooms.

FY27 – July Results for the Villa

- July began the year ahead of budget \$167 thousand.
- Almost all programs are reporting higher than budgeted revenue and also seeing expense savings.
- Service systems are primarily positive in net actual dollars.
- Intensive In-Home clients have surged showing revenue well ahead of budget and also requiring investment in more staff.

The audit for the Housing Corporation (Forvis), and the planning of the audits of the Foundation and the Villa (Keiter) have begun. Keiter will be on site to perform audit fieldwork for the Foundation beginning September 14th and for the Villa beginning September 21st.

Financial Statements

ST. JOSEPH'S VILLA
FY 2026 SUMMARY OPERATIONS REPORT
FOR YEAR ENDED JUNE 30, 2026 - PRELIMINARY - UNAUDITED

7/16/2026

PROGRAM		ACTUAL*	FY2026 BUDGET*	F/(U) VAR	FY2025 ACTUAL*	FY26-FY25 F/(U) VAR
CHILDREN'S EDUCATIONAL SERVICES	REVENUE	3,984,706	4,585,914	(601,208)	4,226,964	(242,258)
	EXPENSE	(3,540,703)	(4,124,688)	583,985	(3,435,981)	(104,723)
	INDIRECT	(369,092)	(421,682)	52,590	(308,724)	(60,368)
	SUB-TOTAL	74,911	39,545	35,366	482,259	(407,348)
AUTISM EDUCATIONAL SERVICES	REVENUE	9,789,273	9,757,440	31,833	9,039,567	749,706
	EXPENSE	(6,203,996)	(7,025,584)	821,587	(6,020,234)	(183,762)
	INDIRECT	(378,265)	(412,695)	34,430	(561,594)	183,329
	SUB-TOTAL	3,207,012	2,319,161	887,850	2,457,739	749,273
FLAGLER HOUSING & HOMELESS SERVICES	REVENUE	3,137,493	3,190,308	(52,816)	3,156,684	(19,191)
	EXPENSE	(2,799,632)	(2,938,141)	138,510	(2,813,403)	13,772
	INDIRECT	(399,286)	(455,268)	55,982	(340,742)	(58,544)
	SUB-TOTAL	(61,424)	(203,101)	141,676	2,539	(63,963)
COMMUNITY TRAINING AND SUPPORT SERVICES	REVENUE	55,750	50,000	5,750	56,975	(1,225)
	EXPENSE	(74,121)	(69,236)	(4,885)	(130,083)	55,963
	INDIRECT	(13,811)	(15,538)	1,727	0	(13,811)
	SUB-TOTAL	(32,182)	(34,774)	2,592	(73,108)	40,926
DEVELOPMENTAL DISABILITIES SERVICES	REVENUE	1,599,809	1,769,495	(169,686)	1,584,613	15,196
	EXPENSE	(1,542,062)	(1,623,855)	81,793	(1,655,962)	113,900
	INDIRECT	(164,009)	(187,881)	23,872	(174,058)	10,048
	SUB-TOTAL	(106,262)	(42,242)	(64,020)	(245,407)	139,145
DAY TREATMENT SERVICES	REVENUE	808,687	934,571	(125,884)	1,111,037	(302,351)
	EXPENSE	(890,529)	(908,125)	17,596	(1,301,843)	411,314
	INDIRECT	(101,143)	(112,986)	11,843	(230,037)	128,894
	SUB-TOTAL	(182,985)	(86,540)	(96,445)	(420,843)	237,858
BEHAVIORAL HEALTH SERVICES	REVENUE	3,743,734	3,694,830	48,904	3,211,426	532,307
	EXPENSE	(3,456,042)	(3,335,797)	(120,246)	(3,237,204)	(218,838)
	INDIRECT	(255,357)	(292,071)	36,713	(174,879)	(80,478)
	SUB-TOTAL	32,334	66,962	(34,628)	(200,657)	232,991
CLIENT SUPPORT SERVICES	REVENUE	85,098	80,485	4,613	76,159	8,938
	EXPENSE	(792,785)	(796,680)	3,895	(739,256)	(53,529)
	INDIRECT	109,092	53,846	55,246	158,971	(49,879)
	SUB-TOTAL	(598,595)	(662,349)	63,754	(504,126)	(94,470)
AGENCY SUPPORT SERVICES	REVENUE	1,154,087	855,500	298,587	972,433	181,654
	EXPENSE	(3,625,126)	(5,048,421)	1,423,295	(3,722,063)	96,937
	INDIRECT	1,571,871	1,844,274	(272,403)	1,631,063	(59,192)
	SUB-TOTAL	(899,168)	(2,348,647)	1,449,479	(1,118,568)	219,400
* TOTAL REVENUE		24,358,637	24,918,544	(559,907)	23,435,860	922,777
TOTAL EXPENSE		(22,924,997)	(25,870,528)	2,945,531	(23,056,031)	131,034
TOTAL INDIRECT		(0)	(0)	0	0	(0)
TOTAL OPERATIONS		1,433,640	(951,984)	2,385,624	379,829	1,053,811

* Actual and Budgeted revenue does not include the subsidy to the Villa of \$.951 million for FY2026 and \$.999 million for FY2025

FY 2027 SUMMARY OPERATIONS REPORT
FOR ONE MONTH ENDED JULY 31, 2026 - PRELIMINARY - UNAUDITED

<u>PROGRAM</u>		<u>ACTUAL*</u>	<u>FY2027 BUDGET*</u>	<u>F/(U) VAR</u>	<u>FY2026 ACTUAL*</u>	<u>FY27-FY26 F/(U) VAR</u>
CHILDREN'S EDUCATIONAL SERVICES	REVENUE	219,016	201,686	17,330	168,296	50,720
	EXPENSE	(188,517)	(218,035)	29,519	(202,715)	14,198
	INDIRECT	(23,205)	(29,651)	6,446	(23,681)	475
	SUB-TOTAL	7,294	(46,001)	53,295	(58,100)	65,393
AUTISM EDUCATIONAL SERVICES	REVENUE	994,655	981,494	13,161	900,038	94,617
	EXPENSE	(402,785)	(450,937)	48,152	(378,685)	(24,100)
	INDIRECT	(22,423)	(29,379)	6,956	(23,503)	1,080
	SUB-TOTAL	569,447	501,178	68,269	497,850	71,597
FLAGLER HOUSING & HOMELESS SERVICES	REVENUE	291,342	234,305	57,038	233,346	57,996
	EXPENSE	(241,440)	(196,501)	(44,939)	(192,776)	(48,664)
	INDIRECT	(24,947)	(32,364)	7,416	(26,226)	1,279
	SUB-TOTAL	24,955	5,440	19,515	14,343	10,611
COMMUNITY TRAINING AND SUPPORT SERVICES	REVENUE	540	5,000	(4,460)	3,200	(2,660)
	EXPENSE	(4,048)	(4,369)	321	(5,202)	1,154
	INDIRECT	(861)	(1,073)	213	(935)	74
	SUB-TOTAL	(4,369)	(442)	(3,927)	(2,937)	(1,432)
DEVELOPMENTAL DISABILITIES SERVICES	REVENUE	93,956	72,586	21,370	64,452	29,504
	EXPENSE	(84,971)	(88,024)	3,053	(95,601)	10,630
	INDIRECT	(10,140)	(12,932)	2,792	(10,587)	447
	SUB-TOTAL	(1,155)	(28,370)	27,215	(41,735)	40,580
DAY TREATMENT SERVICES	REVENUE	69,939	42,074	27,866	47,384	22,555
	EXPENSE	(58,407)	(42,011)	(16,396)	(52,098)	(6,309)
	INDIRECT	(6,110)	(7,538)	1,428	(6,691)	580
	SUB-TOTAL	5,422	(7,475)	12,897	(11,405)	16,827
BEHAVIORAL HEALTH SERVICES	REVENUE	262,792	322,832	(60,040)	241,461	21,331
	EXPENSE	(206,208)	(215,203)	8,995	(196,029)	(10,179)
	INDIRECT	(15,644)	(19,729)	4,085	(16,832)	1,188
	SUB-TOTAL	40,941	87,901	(46,960)	28,601	12,340
CLIENT SUPPORT SERVICES	REVENUE	6,625	8,201	(1,575)	4,974	1,651
	EXPENSE	(42,637)	(49,022)	6,385	(44,712)	2,075
	INDIRECT	(24)	(4,334)	4,311	3,919	(3,943)
	SUB-TOTAL	(36,036)	(45,156)	9,120	(35,819)	(217)
AGENCY SUPPORT SERVICES	REVENUE	20,269	34,500	(14,231)	38,177	(17,908)
	EXPENSE	(229,064)	(304,914)	75,850	(231,594)	2,530
	INDIRECT	103,354	137,000	(33,646)	104,535	(1,181)
	SUB-TOTAL	(105,440)	(133,413)	27,973	(88,881)	(16,559)
* TOTAL REVENUE		1,959,135	1,902,677	56,458	1,701,328	257,807
TOTAL EXPENSE		(1,458,077)	(1,569,016)	110,939	(1,399,411)	(58,666)
TOTAL INDIRECT		(0)	(0)	0	0	(0)
TOTAL OPERATIONS		501,058	333,660	167,398	301,917	199,141

* Actual and Budgeted revenue does not include the subsidy to the Villa of \$1.049 million for FY2027 and \$.951 million for FY2026

ST JOSEPH'S VILLA OPERATIONS REPORT

8/27/2026

EMPLOYEE COSTS - UNAUDITED

(FY2027 YTD ACTUAL COMPARISON TO FY2027 YTD BUDGET AND FY2026 YTD ACTUAL)

PROGRAM	FY2027			FY2026	
	ACTUAL EMP. COST JULY YTD	BUDGET EMP. COST JULY YTD	F/(U) VAR JULY YTD	ACTUAL EMP. COST JULY YTD	F/(U) VAR JULY YTD
DOOLEY SCHOOL AT ST JOSEPH'S VILLA	85,988	97,255	11,267	72,516	(13,472)
CAREER & TRANSITIONAL SERVICES	29,295	35,265	5,970	35,100	5,805
ALTERNATIVE EDUCATION (GRANT)	9,180	8,388	(792)	2,061	(7,120)
EDUCATION SERVICES SYSTEM	124,463	140,908	16,445	109,676	(14,787)
SARAH DOOLEY CENTER FOR AUTISM	257,026	311,559	54,532	249,334	(7,692)
AUTISM EDUCATION SERVICES SYSTEM	257,026	311,559	54,532	249,334	(7,692)
FLAGLER SPECIAL ASSISTANCE - RICHMOND	0	0	0	0	0
FLAGLER SPECIAL ASSISTANCE - HRC	0	0	0	0	0
FLAGLER OPERATIONS - RICHMOND	45,083	40,803	(4,280)	30,644	(14,440)
FLAGLER OPERATIONS - HRC	38,208	43,124	4,916	54,580	16,372
HOLLYBROOK OFFICE	0	0	0	0	0
HOUSING & HOMELESS SERVICES	83,292	83,928	636	85,224	1,932
COMMUNITY TRAINING AND SUPPORT	3,799	3,084	(715)	4,732	933
COMMUNITY TRAINING AND SUPPORT	3,799	3,084	(715)	4,732	933
DAY SUPPORT	27,307	28,982	1,675	26,704	(603)
OUTPATIENT BEHAVIORAL THERAPY (OBT)	29,411	27,201	(2,210)	30,852	1,441
DEVELOPMENTAL DISABILITIES SVCS	56,717	56,182	(535)	57,556	839
DAY TREATMENT INTENSIVE IN HOME	43,005	27,070	(15,934)	25,611	(17,394)
MENTAL HEALTH SKILL BUILDING	0	0	0	8,962	8,962
DAY TREATMENT SCHOOL BASED	4,906	6,408	1,502	7,853	2,948
DAY TREATMENT SERVICES	47,910	33,478	(14,432)	42,426	(5,484)
CRISIS STABILIZATION SERVICES (CSU)	90,640	89,924	(715)	73,790	(16,849)
CRISIS RECEIVING CENTER (CRC)	74,912	71,198	(3,714)	80,052	5,141
BEHAVIORAL HEALTH SERVICES	165,551	161,122	(4,429)	153,843	(11,709)
CULINARY SERVICES	15,367	16,802	1,435	13,783	(1,584)
RECREATION	2,779	2,916	138	2,855	76
FACILITIES MANAGEMENT	34,995	45,142	10,147	43,862	8,868
HUMAN RESOURCES	28,481	26,872	(1,609)	27,863	(619)
INTEGRATED SERVICES	24,084	31,661	7,577	24,781	697
STAFF DEVELOPMENT	8,581	12,279	3,698	12,001	3,420
TECHNOLOGY	16,631	16,026	(605)	15,650	(981)
CLIENT SUPPORT SERVICES	130,918	151,698	20,780	140,795	9,877
COMMUNITY ENGAGEMENT	11,064	11,599	535	8,742	(2,322)
INFRASTRUCTURE	0	0	0	0	0
ADMINISTRATION	19,860	21,632	1,772	21,402	1,542
EXECUTIVE DIRECTOR & BOARDS	29,517	40,477	10,960	26,283	(3,235)
FINANCE OFFICE	50,298	51,058	761	50,518	221
DEVELOPMENT	22,961	23,610	649	23,533	572
MARKETING AND COMMUNICATION	4,728	5,402	674	6,011	1,283
UNOCCUPIED SPACE	0	0	0	0	0
AGENCY SUPPORT SERVICES	138,429	153,780	15,351	136,489	(1,940)
OPERATIONS TOTALS	1,008,105	1,095,739	87,634	980,075	(28,030)
OTHER COSTS	449,972	3,307,868	2,857,897	419,336	(30,636)
TOTAL COSTS	1,458,077	4,403,608	2,945,531	1,399,411	(58,666)

**ST JOSEPH'S VILLA
OPERATIONS REPORT**

8/27/2026

FY2027 YTD REVENUE AND EXPENSES - UNAUDITED

PROGRAM	FY2027 ACTUAL				FY2026 ACTUAL			
	REVENUE JULY YTD	EXPENSE JULY YTD	INDIRECT JULY YTD	TOTAL JULY YTD	REVENUE JULY YTD	EXPENSE JULY YTD	INDIRECT JULY YTD	TOTAL JULY YTD
DOOLEY SCHOOL AT ST JOSEPH'S VILLA	154,942	(123,059)	(15,874)	16,010	120,073	(111,753)	(16,789)	(8,468)
CAREER & TRANSITIONAL SERVICES	64,074	(49,535)	(4,595)	9,944	48,223	(48,523)	(4,149)	(4,449)
ALTERNATIVE EDUCATION (GRANT)	0	(15,923)	(2,737)	(18,660)	0	(42,439)	(2,743)	(45,182)
EDUCATION SERVICES SYSTEM	219,016	(188,517)	(23,205)	7,294	168,296	(202,715)	(23,681)	(58,100)
SARAH DOOLEY CENTER FOR AUTISM	994,655	(402,785)	(22,423)	569,447	900,038	(378,685)	(23,503)	497,850
AUTISM EDUCATION SERVICES SYSTEM	994,655	(402,785)	(22,423)	569,447	900,038	(378,685)	(23,503)	497,850
FLAGLER SPECIAL ASSISTANCE - RICHMOND	54,683	(55,864)	0	(1,181)	28,318	(28,318)	0	0
FLAGLER SPECIAL ASSISTANCE - HRC	74,485	(74,485)	0	0	53,161	(53,161)	0	0
FLAGLER OPERATIONS - RICHMOND	88,541	(60,184)	(14,922)	13,435	68,458	(42,695)	(15,618)	10,146
FLAGLER OPERATIONS - HRC	72,134	(49,291)	(9,776)	13,067	82,335	(66,814)	(10,346)	5,174
HOLLYBROOK OFFICE	1,500	(1,617)	(250)	(366)	1,074	(1,788)	(262)	(977)
HOUSING & HOMELESS SERVICES	291,342	(241,440)	(24,947)	24,955	233,346	(192,776)	(26,226)	14,343
COMMUNITY TRAINING AND SUPPORT	540	(4,048)	(861)	(4,369)	3,200	(5,202)	(935)	(2,937)
COMMUNITY TRAINING AND SUPPORT	540	(4,048)	(861)	(4,369)	3,200	(5,202)	(935)	(2,937)
DAY SUPPORT	55,715	(48,187)	(5,898)	1,630	23,659	(52,455)	(5,954)	(34,750)
OUTPATIENT BEHAVIORAL THERAPY (OBT)	38,241	(36,784)	(4,242)	(2,785)	40,793	(43,145)	(4,633)	(6,985)
DEVELOPMENTAL DISABILITIES SVCS	93,956	(84,971)	(10,140)	(1,155)	64,452	(95,601)	(10,587)	(41,735)
DAY TREATMENT INTENSIVE IN HOME	67,181	(52,600)	(4,748)	9,834	26,449	(34,313)	(5,225)	(13,089)
MENTAL HEALTH SKILL BUILDING	0	0	0	0	18,357	(8,962)	0	9,395
DAY TREATMENT SCHOOL BASED	2,758	(5,808)	(1,363)	(4,412)	2,578	(8,823)	(1,466)	(7,711)
DAY TREATMENT SERVICES	69,939	(58,407)	(6,110)	5,422	47,384	(52,098)	(6,691)	(11,405)
CRISIS STABILIZATION SERVICES (CSU)	128,772	(121,541)	(7,402)	(172)	115,060	(103,225)	(7,930)	3,904
CRISIS RECEIVING CENTER (CRC)	134,021	(84,667)	(8,241)	41,112	126,401	(92,803)	(8,901)	24,696
BEHAVIORAL HEALTH SERVICES	262,792	(206,208)	(15,644)	40,941	241,461	(196,029)	(16,832)	28,601
CULINARY SERVICES	0	0	(1,849)	(1,849)	30	(30)	(1,981)	(1,981)
RECREATION	3,375	(3,375)	(1,552)	(1,552)	735	(735)	(1,714)	(1,714)
FACILITIES MANAGEMENT	1,966	(1,966)	(5,257)	(5,257)	1,909	(1,909)	(5,464)	(5,464)
HUMAN RESOURCES	500	(36,512)	18,838	(17,174)	2,300	(42,038)	23,268	(16,470)
INTEGRATED SERVICES	0	0	(5,701)	(5,701)	0	0	(5,407)	(5,407)
STAFF DEVELOPMENT	0	0	(1,384)	(1,384)	0	0	(1,504)	(1,504)
TECHNOLOGY	784	(784)	(3,119)	(3,119)	0	0	(3,279)	(3,279)
CLIENT SUPPORT SERVICES	6,625	(42,637)	(24)	(36,036)	4,974	(44,712)	3,919	(35,819)
COMMUNITY ENGAGEMENT	3,434	(16,371)	8,036	(4,901)	976	(11,167)	4,227	(5,964)
INFRASTRUCTURE	0	(5,070)	5,070	0	0	0	0	0
ADMINISTRATION	4,375	(43,376)	28,684	(10,318)	4,123	(45,531)	33,238	(8,170)
EXECUTIVE DIRECTOR & BOARDS	0	(32,845)	6,945	(25,900)	0	(31,131)	6,138	(24,993)
FINANCE OFFICE	0	(73,044)	47,435	(25,609)	0	(76,857)	50,733	(26,125)
DEVELOPMENT	12,460	(27,526)	2,542	(12,523)	33,077	(28,839)	3,589	7,827
MARKETING AND COMMUNICATION	0	(10,108)	4,642	(5,466)	0	(12,876)	6,612	(6,264)
UNOCCUPIED SPACE	0	(20,722)	0	(20,722)	0	(25,194)	0	(25,194)
AGENCY SUPPORT SERVICES	20,269	(229,064)	103,354	(105,440)	38,177	(231,594)	104,535	(88,881)
OPERATIONS TOTALS	1,959,135	(1,458,077)	(0)	501,058	1,701,328	(1,399,411)	0	301,917

**ST JOSEPH'S VILLA
OPERATIONS REPORT**

8/27/2026

FY2027 YTD REVENUE AND EXPENSES - UNAUDITED

PROGRAM	FY2027 ACTUAL					FY2026 ACTUAL				
	REVENUE JULY YTD	EXPENSE JULY YTD	INDIRECT JULY YTD	TOTAL JULY YTD	CONTR %	REVENUE JULY YTD	EXPENSE JULY YTD	INDIRECT JULY YTD	TOTAL JULY YTD	CONTR %
DOOLEY SCHOOL AT ST JOSEPH'S VILLA	154,942	(123,059)	(15,874)	16,010	10.33%	120,073	(111,753)	(16,789)	(8,468)	-7.05%
CAREER & TRANSITIONAL SERVICES	64,074	(49,535)	(4,595)	9,944	15.52%	48,223	(48,523)	(4,149)	(4,449)	-9.23%
ALTERNATIVE EDUCATION (GRANT)	-	(15,923)	(2,737)	(18,660)	#DIV/0!	-	(42,439)	(2,743)	(45,182)	#DIV/0!
EDUCATION SERVICES SYSTEM	219,016	(188,517)	(23,205)	7,294	3.33%	168,296	(202,715)	(23,681)	(58,100)	-34.52%
SARAH DOOLEY CENTER FOR AUTISM	994,655	(402,785)	(22,423)	569,447	57.25%	900,038	(378,685)	(23,503)	497,850	55.31%
AUTISM EDUCATION SERVICES SYSTEM	994,655	(402,785)	(22,423)	569,447	57.25%	900,038	(378,685)	(23,503)	497,850	55.31%
FLAGLER SPECIAL ASSISTANCE - RICHMOND	54,683	(55,864)	-	(1,181)	-2.16%	28,318	(28,318)	-	-	0.00%
FLAGLER SPECIAL ASSISTANCE - HRC	74,485	(74,485)	-	-	0.00%	53,161	(53,161)	-	-	0.00%
FLAGLER OPERATIONS - RICHMOND	88,541	(60,184)	(14,922)	13,435	15.17%	68,458	(42,695)	(15,618)	10,146	14.82%
FLAGLER OPERATIONS - HRC	72,134	(49,291)	(9,776)	13,067	18.12%	82,335	(66,814)	(10,346)	5,174	6.28%
HOLLYBROOK OFFICE	1,500	(1,617)	(250)	(366)	-24.43%	1,074	(1,788)	(262)	(977)	-90.92%
HOUSING & HOMELESS SERVICES	291,342	(241,440)	(24,947)	24,955	8.57%	233,346	(192,776)	(26,226)	14,343	6.15%
COMMUNITY TRAINING AND SUPPORT	540	(4,048)	(861)	(4,369)	-809.11%	3,200	(5,202)	(935)	(2,937)	-91.79%
COMMUNITY TRAINING AND SUPPORT	540	(4,048)	(861)	(4,369)	-809.11%	3,200	(5,202)	(935)	(2,937)	-91.79%
DAY SUPPORT	55,715	(48,187)	(5,898)	1,630	2.93%	23,659	(52,455)	(5,954)	(34,750)	-146.88%
OUTPATIENT BEHAVIORAL THERAPY (OBT)	38,241	(36,784)	(4,242)	(2,785)	-7.28%	40,793	(43,145)	(4,633)	(6,985)	-17.12%
DEVELOPMENTAL DISABILITIES SVCS	93,956	(84,971)	(10,140)	(1,155)	-1.23%	64,452	(95,601)	(10,587)	(41,735)	-64.75%
DAY TREATMENT INTENSIVE IN HOME	67,181	(52,600)	(4,748)	9,834	14.64%	26,449	(34,313)	(5,225)	(13,089)	-49.49%
MENTAL HEALTH SKILL BUILDING	-	-	-	-	#DIV/0!	18,357	(8,962)	-	9,395	51.18%
DAY TREATMENT SCHOOL BASED	2,758	(5,808)	(1,363)	(4,412)	-160.00%	2,578	(8,823)	(1,466)	(7,711)	-299.10%
DAY TREATMENT SERVICES	69,939	(58,407)	(6,110)	5,422	7.75%	47,384	(52,098)	(6,691)	(11,405)	-24.07%
CRISIS STABILIZATION SERVICES (CSU)	128,772	(121,541)	(7,402)	(172)	-0.13%	115,060	(103,225)	(7,930)	3,904	3.39%
CRISIS RECEIVING CENTER (CRC)	134,021	(84,667)	(8,241)	41,112	30.68%	126,401	(92,803)	(8,901)	24,696	19.54%
BEHAVIORAL HEALTH SERVICES	128,772	(121,541)	(7,402)	(172)	-0.13%	115,060	(103,225)	(7,930)	3,904	3.39%
CULINARY SERVICES	-	-	(1,849)	(1,849)	#DIV/0!	30	(30)	(1,981)	(1,981)	-6612.78%
RECREATION	3,375	(3,375)	(1,552)	(1,552)	-45.99%	735	(735)	(1,714)	(1,714)	-233.22%
FACILITIES MANAGEMENT	1,966	(1,966)	(5,257)	(5,257)	-267.33%	1,909	(1,909)	(5,464)	(5,464)	-286.19%
HUMAN RESOURCES	500	(36,512)	18,838	(17,174)	-3434.77%	2,300	(42,038)	23,268	(16,470)	-716.08%
INTEGRATED SERVICES	-	-	(5,701)	(5,701)	#DIV/0!	-	-	(5,407)	(5,407)	#DIV/0!
STAFF DEVELOPMENT	-	-	(1,384)	(1,384)	#DIV/0!	-	-	(1,504)	(1,504)	#DIV/0!
TECHNOLOGY	784	(784)	(3,119)	(3,119)	-397.88%	-	-	(3,279)	(3,279)	#DIV/0!
CLIENT SUPPORT SERVICES	6,625	(42,637)	(24)	(36,036)		4,974	(44,712)	3,919	(35,819)	
COMMUNITY ENGAGEMENT	3,434	(16,371)	8,036	(4,901)	-142.69%	976	(11,167)	4,227	(5,964)	-610.80%
INFRASTRUCTURE	-	(5,070)	5,070	-	#DIV/0!	-	-	-	-	#DIV/0!
ADMINISTRATION	4,375	(43,376)	28,684	(10,318)	-235.85%	4,123	(45,531)	33,238	(8,170)	-198.13%
EXECUTIVE DIRECTOR & BOARDS	-	(32,845)	6,945	(25,900)	#DIV/0!	-	(31,131)	6,138	(24,993)	#DIV/0!
FINANCE OFFICE	-	(73,044)	47,435	(25,609)	#DIV/0!	-	(76,857)	50,733	(26,125)	#DIV/0!
DEVELOPMENT	12,460	(27,526)	2,542	(12,523)	-100.51%	33,077	(28,839)	3,589	7,827	23.66%
MARKETING AND COMMUNICATION	-	(10,108)	4,642	(5,466)	#DIV/0!	-	(12,876)	6,612	(6,264)	#DIV/0!
UNOCCUPIED SPACE	-	(20,722)	-	(20,722)	#DIV/0!	-	(25,194)	-	(25,194)	#DIV/0!
AGENCY SUPPORT SERVICES	20,269	(229,064)	103,354	(105,440)		38,177	(231,594)	104,535	(88,881)	
OPERATIONS TOTALS	1,825,115	(1,373,410)	8,241	459,946	25.20%	1,574,927	(1,306,608)	8,901	277,221	17.60%

ST. JOSEPH'S VILLA

8/27/2026

OPERATIONS VARIANCE REPORT
ONE MONTH ENDED JULY FY2027 - PRELIMINARY - UNAUDITED

PROGRAM	F/(U) VARIANCE TO BUDGET FY2027				F/(U) VARIANCE TO ACTUAL FY2026			
	REVENUE	EXPENSE	INDIRECT	TOTAL	REVENUE	EXPENSE	INDIRECT	TOTAL
	JULY YTD	JULY YTD	JULY YTD	JULY YTD	JULY YTD	JULY YTD	JULY YTD	JULY YTD
DOOLEY SCHOOL AT ST JOSEPH'S VILLA	9,423	15,741	4,784	29,949	34,869	(11,306)	915	24,478
CAREER & TRANSITIONAL SERVICES	7,907	3,148	657	11,712	15,851	(1,012)	(445)	14,394
ALTERNATIVE EDUCATION (GRANT)	0	10,629	1,004	11,634	0	26,516	6	26,522
EDUCATION SERVICES SYSTEM	17,330	29,519	6,446	53,295	50,720	14,198	475	65,393
SARAH DOOLEY CENTER FOR AUTISM	13,161	48,152	6,956	68,269	94,617	(24,100)	1,080	71,597
AUTISM EDUCATION SERVICES SYSTEM	13,161	48,152	6,956	68,269	94,617	(24,100)	1,080	71,597
FLAGLER SPECIAL ASSISTANCE - RICHMOND	22,916	(24,097)	0	(1,181)	26,365	(27,546)	0	(1,181)
FLAGLER SPECIAL ASSISTANCE - HRC	25,252	(25,252)	0	0	21,324	(21,324)	0	0
FLAGLER OPERATIONS - RICHMOND	9,605	(3,133)	4,740	11,211	20,082	(17,488)	696	3,290
FLAGLER OPERATIONS - HRC	(735)	7,014	2,582	8,861	(10,201)	17,523	571	7,893
HOLLYBROOK OFFICE	0	529	95	623	426	171	13	610
HOUSING & HOMELESS SERVICES	57,038	(44,939)	7,416	19,515	57,996	(48,664)	1,279	10,611
COMMUNITY TRAINING AND SUPPORT	(4,460)	321	213	(3,927)	(2,660)	1,154	74	(1,432)
COMMUNITY TRAINING AND SUPPORT	(4,460)	321	213	(3,927)	(2,660)	1,154	74	(1,432)
DAY SUPPORT	14,808	54	1,664	16,526	32,056	4,269	56	36,380
OUTPATIENT BEHAVIORAL THERAPY (OBT)	6,561	2,999	1,128	10,688	(2,552)	6,361	391	4,200
DEVELOPMENTAL DISABILITIES SVCS	21,370	3,053	2,792	27,215	29,504	10,630	447	40,580
DAY TREATMENT INTENSIVE IN HOME	33,958	(18,224)	1,083	16,817	40,733	(18,287)	477	22,923
MENTAL HEALTH SKILL BUILDING	0	0	0	0	(18,357)	8,962	0	(9,395)
DAY TREATMENT SCHOOL BASED	(6,092)	1,828	344	(3,920)	180	3,015	103	3,298
DAY TREATMENT SERVICES	27,866	(16,396)	1,428	12,897	22,555	(6,309)	580	16,827
CRISIS STABILIZATION SERVICES (CSU)	(54,963)	6,065	2,227	(46,672)	13,712	(18,316)	528	(4,076)
CRISIS RECEIVING CENTER (CRC)	(5,077)	2,930	1,858	(288)	7,620	8,136	660	16,416
BEHAVIORAL HEALTH SERVICES	(60,040)	8,995	4,085	(46,960)	21,331	(10,179)	1,188	12,340
CULINARY SERVICES	0	(0)	884	884	(30)	30	132	132
RECREATION	458	(458)	813	813	2,640	(2,640)	162	162
FACILITIES MANAGEMENT	(1,034)	1,034	2,019	2,019	57	(57)	207	207
HUMAN RESOURCES	(1,000)	5,810	(1,858)	2,952	(1,800)	5,526	(4,430)	(704)
INTEGRATED SERVICES	0	0	1,041	1,041	0	0	(294)	(294)
STAFF DEVELOPMENT	0	0	360	360	0	0	120	120
TECHNOLOGY	0	(0)	1,052	1,052	784	(784)	160	160
CLIENT SUPPORT SERVICES	(1,575)	6,385	4,311	9,120	1,651	2,075	(3,943)	(217)
COMMUNITY ENGAGEMENT	(1,066)	2,567	1,416	2,918	2,458	(5,205)	3,810	1,063
INFRASTRUCTURE	(4,167)	7,430	(3,263)	0	0	(5,070)	5,070	0
ADMINISTRATION	3,542	17,650	(12,813)	8,378	251	2,154	(4,554)	(2,148)
EXECUTIVE DIRECTOR & BOARDS	0	18,936	(6,089)	12,847	0	(1,715)	807	(908)
FINANCE OFFICE	0	17,059	(11,488)	5,572	0	3,813	(3,297)	516
DEVELOPMENT	(12,540)	2,637	(115)	(10,018)	(20,617)	1,314	(1,047)	(20,350)
MARKETING AND COMMUNICATION	0	4,234	(2,153)	2,081	0	2,767	(1,970)	797
UNOCCUPIED SPACE	0	5,336	859	6,195	0	4,471	0	4,471
AGENCY SUPPORT SERVICES	(14,231)	75,850	(33,646)	27,973	(17,908)	2,530	(1,181)	(16,559)
OPERATIONS TOTALS	56,458	110,939	0	167,398	257,807	(58,666)	(0)	199,141

Advancement

FY26 Results

Annual Giving:	\$1,133,275
Private Grants:	\$1,349,000
Government Grants:	\$5,414,770
Speaking/Training:	\$51,250
Community Engagement:	\$9,611
Total:	\$7,957,906

FY27 Progress

Annual Giving:	\$46,660
Private Grants:	\$769,000
Government Grants:	\$456,165
Speaking/Training:	\$540
Community Engagement:	
Total:	\$1,272,365

Annual Giving

- The annual fund raised more than ever in FY26, totaling \$925,000 (128% of \$720,000 goal). 422 donors made nearly 1,000 gifts, 115 of whom increased their support. The average unrestricted gift size grew from \$700 to \$1,000. Donor retention remained steady at 69%.
- Board and Committee members contributed \$130,000 in unrestricted support, with an additional \$140,000 donated to capital projects (\$270,000 total).
- We distributed \$102,000 in NAP credits in FY26 and placed a particular emphasis on encouraging increased gifts from IRAs. We received \$93,000 credits to give out in FY27.
- Thus far in FY27, we have raised \$39,445 towards the annual fund's \$725,000 goal.
- Birdies for Charity is live, and we've raised \$20,513 thus far. We've started an eblast series that will run throughout the fall to encourage donors to take advantage of the PGA's 10% bonus. We also dropped the CEO appeal in August to 900 donors, and we're preparing to send our designed fall appeal mailing at the end of the month. Both are accompanied by an eblast request.

Grants and Major Gifts

- We were awarded \$6.7 million in Private and Government grants in FY26. We submitted 46 private grant and major gift requests for FY26, 33 of which were funded (76%). We have found that funders are generally awarding grants at the same level despite increased requests tied to rising service costs, reinforcing the importance of continued cultivation, proactive funder engagement, and ongoing research to identify new opportunities.
- Thus far in FY27, we have received \$769,000 in private grants for Flagler, Youth Crisis Services, and Transition and Wellness Services, and have \$400,000 currently out in pending requests.

Planned Giving

- FY26 was a fruitful year for planned giving. We received 5 new bequest intentions totaling more than \$2 million. The reimagined Archway Society Holiday Luncheon was a success, and we were joined by 33 guests to hear from Brown Advisory (compared to 11 in FY25). We have scheduled the 2026 luncheon for December 9th and will feature an expert conversation with guests from Heritage Wealth Advisors.
- In August we celebrated National Make-a-Will Month with an educational eblast directing people to the estate planning resources located on our website.
- Thus far in FY27, we have completed paperwork to accept Bill Joneses realized bequest of \$400,000, and we are in the process of documenting a \$3 million intention from friend made through the car show!

Events and Trainings

- In FY26, John conducted 114 hours of training in front of nearly 2,000 people. Jenny also conducted a workshop for the National Alliance to End Homelessness on hosting legislative visits that reached an additional 1,400 people.
- The Innsbrook Classic had another record year, raising \$165,000. We were joined by 228 golfers (57 teams) at the Federal Club. Save the date for this year's event – May 17, 2027!
- The AACA Car Show was another huge success in June, bringing in more than \$12,000 to support the Villa. 15 guests also joined us for a tour of campus and received history books. We have nominated the AACA for a National Philanthropy Day award to thank the group for their partnership.
- In FY27, we plan to host several friend-raising events with the help of Board and Committee members. Liz Layfield Dewey will be hosting a family Halloween event at her home, and asking guests to bring donations for Season of Hope and the Food Pantry. We will have the opportunity to share about the Villa and invite guests to campus to learn more. As we work to meet our increased philanthropic goals, intentionally inviting new friends into our mission is crucial to our success.

Volunteers and Community Engagement

- In FY26, 426 volunteers provided 3,800 hours of service to the Villa, representing \$181,000 (a 56% increase over FY25). While the total number of volunteers decreased (507 in FY25), total hours remained steady, indicating deeper engagement. The increase in value was driven by pro-bono projects, a growing corporate partnership base, and special projects completed by committee members.
- 38 collection drives supported the Food Pantry, Back-to-School, the Welcome Home Room, and Season of Hope. We also established a new partnership with Seasonal Roots, who donates fresh and locally sourced fruits and vegetables each week to the Housing Success Center.
- Capital One remains our strongest partner for Season of Hope, and in addition to supporting the initiative with volunteers and in-kind donations, they helped improve the process by creating a digital system where families and staff can share more detailed feedback on what would make the holidays special for their families.
- The Community Engagement Office continues to demonstrate philanthropic value beyond in-kind donations and volunteer hours, and we remain very grateful for our partnership with the Community Foundation and Altria who provided nearly \$10,000 in support for volunteer projects to make improvements to the Staff Development space and Outpatient Behavioral Therapy. In FY27, the Community Foundation coordinated a group of 60 Altria volunteers to assist our Community Service Day, which came with \$25,000 in supplies for campus improvements.
- We've wrapped up "Back to School" for FY26 and were able to provide all teachers, students, and classrooms with the supplies they need for the upcoming year. SouthState Bank once again led the charge for this project by collecting supplies at their annual Stuff the Bus event.

Marketing Communications

- We celebrated the grand opening of the Flagler Housing Success Center in FY26 with strong local media coverage and additional communications collaboration with Henrico County. We're building on this momentum by nominating the Center for both a Virginia Governor's Housing Award and Golden Hammer Award. Award recipients will be announced this fall.
- The Admissions Portal is now live on our website, making the registration and renewal process easier for families. We're currently piloting the portal through Education Services, and approximately 20 families are already using it. Early feedback has been positive, particularly around the portal's simple and intuitive design.
- Recent legislative tours at the Villa include Delgates Leslie Mehta, May Nivar, and Charlie Schmidt, along with DBHDS Commissioner Daryl Washington and Chief Deputy Commissioner Alyssa Ward.

Human Resources

- Human Resources focused on workforce stability, talent acquisition, employee engagement, leadership support, and compliance. Overall workforce conditions are improving. Key developments included the implementation of an upgraded ADP platform for electronic performance evaluations and merit increase processes, as well as the upgrade of our Learning Management System (LMS) to Relias to offer enhanced training and continuing education for both mental health services and applied behavioral analysis.
- Our current employee count is 279 with an additional 20+ positions left to fill. Within those 20+ positions, the Villa Education Center has 7 open roles for Counselors. We are utilizing both Indeed and LinkedIn for our recruiting efforts. Presently, our hard-to-fill role is the Board-Certified Behavior Analyst (BCBA). Virginia has 2,234 BCBA's which does create the "War for Talent."
- SJV's open enrollment period was successful with an increase of 5.8% (\$113,598.98 annual increase) with no plan design changes and continuing in the fully insured model. As we plan for the next benefit renewal, we are scheduled to meet with Scott Insurance in November to further discuss the captive model.
- Our trending reports on our workplace injuries shows a downward trend from 2024 through 2026 for both incident and total dollar expenditures. While the numbers continue to show a pattern of injuries occurring with employees within the first year of employment, Staff Development is increasing new employee trainings with a refresher behavior management course to address the injuries from our newly hired employees.
- Human Resources and Staff Development has two identified strategic plan focuses under Employee Experience and Culture. Crystal Porter, our Learning and Development Manager, leads the initiative and is working to create a career pathway for our Counselors. The target is to generate professional development opportunities and advancement expansion. DeVonte Ragsdale, the Human Resources Business Partner, leads the employee engagement and retention initiative to work alongside our leaders to encourage inclusiveness and continuous feedback for retention.
- Although HR was met with a few challenges with staff turnover in key roles, unprecedented employee relation issues, and competing priorities, the team is committed to championing the employee experience while protecting the Villa. We will continue to drive talent retention, ensure legal compliance, foster an inclusive culture, and use our enhanced ADP platform to make smart decisions instead of just handling paperwork.

Operations

Services

- We successfully began a new fiscal and school year. The Villa Education Center and Dooley School opened with a combined total of 122 students (as budgeted). Intensive In-Home has 54 clients, 29 clients over budget! Day Support has 40 clients (as budgeted). OBT is 39, just one below budget. Opening the year with many services at or exceeding budget puts us in a good starting position.
- All services are in the process of completing their annual program and client outcome reports. These reports include summaries of operational performance, client demographics, and client accomplishments.
- The Department of Behavioral Health and Developmental Services (DBHDS) requested Virginia's CSU programs to assess what would be needed to accept Emergency Custody Orders (ECO), a short-term legal order (up to 8 hours) allowing law enforcement to detain someone experiencing a mental health crisis for an evaluation or a Temporary Detention Orders (TDO), a legal order that authorizes involuntary hospitalization (up to 72 hours) for intensive psychiatric treatment. We presented our proposed implementation plan in June. Making this change in our crisis services would involve significant programmatic and physical changes. Our assessment included Staffing and Security for a cost of \$1,170,000 annually and Building Modifications and Technology of \$1,545,500.
- In September, Flagler will conclude its role as Lead Agency of the CACH LPG as well as operation of the Coordinated Entry System in Petersburg effective September 30, 2026. Flagler will close its Petersburg office and relocate the staff to the main campus mid-September.
- Community Service Day was a huge success with staff and volunteers completing over 40 projects across campus. Projects included flower planting, file organization, trash cleanup, cleaning, creating bulletin boards, purging and cleaning closets, taking inventory, etc. This year Altria volunteers joined us completing and funding over \$25,000 for several projects, including:
 - » Creating a new backyard cookout station with patio furniture, umbrellas, picnic tables, a new grill, and yard games
 - » Planting flowers in all the planters on the front porches of each Cottage across campus
 - » Stuffing backpacks to provide to all our students for the new upcoming school year, and assembling sensory comfort kits to be provided to all new clients
 - » Updating the Family Therapy Room with all new furniture, decorations, and sensory items.
 - » Assembling and installing new shelving units for Villa grocery store and filling the shelves with food for our clients.
- We celebrated during training week with our annual Staff Awards and Recognition event. Staff came together for an awesome breakfast followed by a fun gift raffle. The morning culminated in awards for Years of Service, Special Recognition, and Star Award recognition.

Risk Management

- We continue to develop the SJV Reunification Plan. This plan establishes a controlled release process in the event of a major emergency.
- We are implementing an enhanced security process at the Villa Education Center, consistent with practices already in place at Dooley School and the Dooley Center for Alternative Education.
- We conducted Emergency Preparedness training for all Villa managers, specifically addressing leadership roles and responsibilities during an emergency.

Strategic Plan

- We continue to operationalize the Strategic Plan. We have created several staff teams to focus on each priority.
- AI has evolved into a strategic plan technology priority. We are currently working with Xponent21, a digital marketing company, and David Beath, a consultant specializing in AI. They are helping us develop an AI strategy, develop policies and procedures, survey staff, assess our current status, and create staff training. They are also helping us define and implement specific projects that will support time saving and quality enhancement opportunities for services and offices.